

OCTOBER 2025

Notice: Jones Feed Mills will be closed Monday, October 13th for Thanksgiving. We wish all of our customers a safe and happy holiday weekend!



Important Notice: Canada Post Strike - Alternative Payment Options Available

Due to the Canada Post strike, we would like to remind our customers of several convenient alternative payment methods available to help ensure your account remains up to date during this time.

- In-Person: Visit our office to pay by cheque, cash, debit, or credit card.
- By Phone: Call us to pay with your credit card over the phone.
- E-Transfer: Send an e-transfer to our designated email receivables@jfm.ca
- EFT: Payments through your bank account, where the Payee would be Jones Feed Mills Ltd, account # is your customer number no spaces ie KUETER. Please contact the JFM accounting department to get set up.
- Pre-Authorized Payments: Payments which come out of your bank account automatically on the 15th of the month following which allows the 4% discount were applicable.
- Twice Monthly Authorized Payments: Keep your credit card on file and payments will be taken out on the 15th and last day of every month.
- With Your Driver: You may send a cheque or cash along with your delivery driver.
- With your Sales Consultant: You may also send a cheque or cash with your Jones Sales Consultant.

*Please Note: All credit card payments are only eligible to receive a 2% discount where applicable

We appreciate your understanding and cooperation. If you have any questions or need assistance with payment arrangements, please don't hesitate to contact us. Thank you for your continued support!

1-800-265-8735

Welcome Aunika Van De Gevel

JFM is excited to introduce Aunika, one of the newest full-time members of our customer service team! Many of you will have already spoken with Aunika as she first joined us part-time back in January and, thanks to her enthusiasm and dedication, officially stepped



into a full-time role in July. She's already become a familiar and friendly voice for many of our customers at the Wroxeter location, and she truly enjoys the opportunity to build lasting relationships with everyone she works with.

When not at the mill, Aunika can be found on her family farm just outside of Atwood, where she cares for her sheep and horses. A lifelong animal lover and avid rider, she also enjoys spending time in the workshop welding and creating with metal. Her creativity and hands-on skills are even inspiring her to launch a small business doing CNC plasma cutting with her boyfriend.

Family is especially important to Aunika—she loves teaching her nieces how to ride and sharing her passion for horses with them. Whether she's in the barn, the workshop, or here in the office, she brings a hardworking, positive attitude to everything she does.



The average ear of corn has 800 kernels in 16 rows. A cobwill almost always have an even number of rows.

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Happy Thanksgiving

REMEMBER - Silo Gas Can Kill! The JFM Health and Safety Committee reminds all customers of the dangers of silo gases when filling silos this fall. Gases (nitrogen dioxide) are most prevalent for up to 60 hours after filling your silo and decrease over the following 4-6 weeks. Please remember to ensure there is proper ventilation around your silos and to wear preventative/protective equipment when working around the base of your silos. Keep all other personnel away. Be Smart/Be Safe!

Packing Up for the Winter!

As migratory birds begin their trek to warmer climates for the next several months, JFM reminds all farmers to be aware of the possible return of Avian Influenza. JFM has ongoing bio-security precautions in place in all aspects from delivery, to on farm and at all JFM facilities. Extended practices will be put in place should they be necessary.



JFM bookings for its popular **BBGP** 13.5% Grower Pellet. Booking period is Oct 1st December 31st. Bookings are accepted for this period until October 15. Inquire and book with your JFM Beef Sales Consultant or call the office at 1-800-265-8735.

FUTURES

Can s: 138 (9/29/25)

LIVE CATTLE		DRESSED HOGS	
OCT	\$ 320.87	OCT	\$ 263.12
DEC	\$ 324.17	DEC	\$ 235.66
FEB	\$ 327.64	FEB	\$ 239.82
APR	\$ 328.68	APR	\$ 245.94

SOURCE: FARMS.COM

Join Our Team

The following full-time positions are available at Jones Feed Mills:

- AZ Driver (Linwood)
- Customer Service Representative (Linwood)
- **Dealer Sales** Consultant

For more information or to apply, please contact Matt Hogan at matt@jfm.ca calling 519-698-2082 x 251 Come join the Jones team!

WHAT'S GOING ON AT THE MILLER'S STONE STORES Miller's Stone **HEIDELBERG & WROXETER**



October Specials

Wild Bird Mix No Corn \$19.99/bag Reg. \$24.99

Plain or Smoked Pork Chops (2 in a pack) \$6.49/pack Reg. \$7.49

Omega Alpha Horse Supplements

15% Off

2755 Lobsinger Line. Heidelberg 519-699-5200

- Oct 23 Poultry Industry Council AGM Elora
- Oct 30 Ontario Sheep Farmers Policy Day and AGM Cambridge
- Nov 7-16 The Royal Agricultural Winter Fair Toronto

Receiving Cattle - Get Them Started Right!

By: Michaela Stoneman, JFM Ruminant Nutritionist

With the current price of replacement cattle at stocker sales across North America, it is now more important than ever to get those expensive calves started right. Cattle started correctly will have less setbacks throughout their time on feed leading to more profitable margins long term. Cutting corners at the beginning can only cause difficulties as you move through this fall/winter season. Your JFM Beef Team has come up with some key points to keep in mind while starting calves and would like to remind you to reach out with questions/concerns at any point in the receiving period to circumvent difficulties that may arise.

Starting off, we would like to highlight the importance of careful care taken during transport from the west or even from the local sales barn to your yard. If you are able to choose your trucker we suggest picking a company with a reputation for careful handling of cattle which includes, but isn't limited to; using well planned travel routes and lots of bedding, does not overcrowd calves on the trailer, ensures cattle are watered over long travel distances, loads and unloads cattle slowly and safely to minimize bruising, injury and stress. Highly stressed calves are more susceptible to illness once on farm.

Once cattle have made it to your operation and have been processed according to your protocol, we suggest a very slow approach to getting cattle situated and on full feed. We would like to emphasize that it takes time to get calves onto a TMR after receiving. Best practice is to give calves access to a high quality, dry hay source as well as plenty of water and slowly introduce a receiving pellet. Our Stressfighter receiving lineup of feeds is formulated to help calves get on feed efficiently with minimal stress. Be sure to account for western calves not having ever seen a water bowl. They may need assistance in finding water as they could be used to only natural water sources (ie. streams, creeks and dug-outs). Please also consider having feed ordered and veterinary prescriptions lined up for newly received cattle ahead of their arrival as there is some lead time at the feed mill for manufacturing and delivering these feeds.

Once cattle have been introduced to hay, water, and pellet over a period of 2 or more weeks it may be time to start introducing other ingredients if cattle are thriving. Corn silage, distillers and corn may be introduced gradually over time to eventually get calves onto full feed. Your JFM Beef and Nutrition Teams are happy to put together receiving



diets that outline week by week rations to get these calves going the right direction from day one. Introducing corn silage and other ingredients too soon may slow calves down in the long run. To summarize, stocker calves are going through the most stressful series of events of their lives when they start their journey to your feedlot. Weaning, transport, vaccinations/processing, feed and environment changes are all major hits to their immune systems. In order to give them the best chance we need to manage our way into better outcomes. Please work with your local veterinarian as well as your JFM Beef Team to help your calves thrive and your bottom line prosper this season.